

“We selected UniVoIP because their solution came highly recommended to us and the cost savings they offered was the deciding factor. We saved roughly 25% in monthly communication costs and avoided spending between \$8,000 and \$10,000 to upgrade our system with a fiber optics installation.”

Lori Winetrobe, Baute Crochetiere & Gilford LLP

Summary

Company Name

Baute Crochetiere & Gilford LLP

Industry

Legal

Location

Los Angeles, CA

About

Baute Crochetiere & Gilford LLP has a full service civil litigation practice representing clients both inside and outside of California. From the beginning, the firm has had an uncompromising commitment to providing the highest quality legal services to their clients with the responsiveness and flexibility that only a small firm can provide.

Baute Crochetiere & Gilford LLP Select a Leader in Cloud Communications for Law Firms

A Premier Boutique Litigation Firm in Los Angeles

Baute Crochetiere & Gilford LLP (Baute) is a boutique litigation firm in Los Angeles with an admittedly different approach to litigation. Having successfully practiced at some of the country’s largest law firms, the lawyers at Baute recognize that their clients expect and deserve from their attorneys not only first quality legal work, but discriminating business judgement. In 2016, Baute celebrated its 21st year as one of the premier boutique law firms in Los Angeles.

UniVoIP Furthers Leadership in Communications for Law Firms

As an already established industry leader in enterprise-grade cloud communications for law firms, UniVoIP came highly recommended to Baute. Originally operating with a Nortel system, the firm was in need of an upgraded communication infrastructure and were on the brink of spending \$8,000 - \$10,000 to install fiber optics when UniVoIP stepped in to drastically eliminate their upfront costs. Through UniVoIP’s extensive experience bringing powerful collaboration, productivity and mobility tools to legal environments, UniVoIP worked closely with Baute to tailor a communication solution that not only benefited the attorney’s and staff but their executive level clientele.

Providing Baute with Seamless and Secured Unified Communications

UniVoIP’s cloud-based phone solution immerses Baute in the heart of advanced communications and collaboration capabilities to support the firm’s dynamic work environment. With OfficeConnect™, UniVoIP’s secure, efficient and highly collaborative UC solution, the firm benefits from a wide range of features and functionality including call recording on demand, voicemail transcription, free unlimited calling in the USA and Canada, mobile and desktop applications, business intelligence tools and conferencing for up to 125 participants. In addition, UniVoIP affords best-in-class security protocols with a reliable and protected communications infrastructure deploying single tenancy architecture, geo redundancy and high availability.

25% Savings in Monthly Communication Expenses

By selecting UniVoIP to service their communication needs, Baute not only eliminated the need to expend roughly \$10,000 to install fiber optics in order to upgrade their solution, but significantly reduced their monthly communication bill by nearly 25%. Additionally, the firm experienced extensive up front cost savings through UniVoIP’s phone trade in promotion that supported Avaya and Nortel customers during Avaya’s Chapter 11 Filing.

